



Annex E – Pricing

FIRST DRAFT

Document No:

Issue Date:

Classification:

Documentation security classification applies to this document

i Document Authorization

Reviewed by	Approved by
Name:	Name:
Date:	Date:
Signature:	Signature:

ii Revision History

The following is a brief summary of the most recent revisions to the document. Details of all revisions prior to these are held by the issuing department.

Revision No.	Date	Author	Scope / Remarks
1.01	12.01.2023		Second Draft incorporating TRA Comments
1.02	26.01.2023		Data Centre Revision
1.03	23.02.2023		Duct Access Added
1.04	26.03.2023	Dr Paul France	Modified to First Draft Outdoor colocation added New BEUC pricing following LRIC
1.04 B	18.04.2023	Dr Paul France	<ul style="list-style-type: none">• Updated BEUC pricing from LRIC• New LRIC pricing for Colocation (all types)• Cross-Connect added• Power price review

Table of Contents

- 1 **PURPOSE AND SCOPE3**
- 2 **DEFINITIONS4**
- 3 **ANNEX B_1 : BASIC END-USER CONNECTION SERVICE.....5**
- 4 **ANNEX B_2 : DIRECT CONNECTIVITY TO THE BUILDING SERVICE7**
- 5 **ANNEX B_3 : CO-LOCATION SERVICE.....9**
- 6 **ANNEX B_4 : CROSS-CONNECT SERVICE11**
- 7 **ANNEX B_5 : DUCT ACCESS SERVICE.....12**
- 8 **TERMINATION CHARGES.....13**

1 Purpose and Scope

- 1.1 This Annex presents the tariffs applicable to the Services described in Annex B of the Reference Access and Interconnection Offer.
- 1.2 The Parties agree to pay the following Charges where applicable in accordance with Clause 5 of the Main Body of the Agreement, and the Billing and Settlement requirements set out in Annex F.
- 1.3 The tariffs for all Services are in Omani Rial (OMR), unless specifically stated otherwise.
- 1.4 All tariffs are subject to the Minimum Contract Term as specified in Annex B for each Regulated Service.
- 1.5 If Oman Broadband incurs costs in addition to the Charges in this Annex, in providing the Regulated Services under this Agreement, Oman Broadband reserves the right to recover its costs in addition to the Charges below, and Requesting Licensee agrees to pay such costs.

2 Definitions

2.1 See Definitions in Annex A of the Agreement.

3 Annex B_1 : Basic End-User Connection Service

3.1 The Monthly Recurring Charge per End-User Connection will be:

Description	Monthly Recurring Charge
BEUC Residential	OMR 11.45 per connection
BEUC Business	OMR 14.00 per connection
BEUC Health and Education	OMR 8.50 per connection
BEUC Riyadh	OMR 11.00 per connection

3.2 This Service shall be charged on a pro-rata basis for the first month.

3.3 Non-Recurring Charges payable per installation of End-User Connection are listed below:

Description	Non-Recurring Charge
Installation (BEUC without ONT)	Free of charge
Installation (BEUC with ONT) (i.e. Connect with ONT Service)	OMR 23 per connection

3.4 The Non-Recurring Charge for Installation with ONT (Connect with ONT Service) does not include the cost of the ONT, which is to be supplied by Requesting Licensee.

3.5 Where Requesting Licensee cancels a Request prior to the installation date or prior to any actual installation, then the following will occur:

- (i) If the survey has already been completed and the End-User signature to start the work has been obtained, the charge for cancellation as shown below will be payable by Requesting Licensee to Oman Broadband; or
- (ii) if the survey has not occurred or prior to obtaining the End-User signature to start the work, there will be no cancellation charge payable.

Description	Non-Recurring Charge
Cancellation (BEUC)	OMR 10 per connection

- 3.6 A charge for modification of service (Modify Order) will be applied for any modification to Oman Broadband Fibre-Optic Infrastructure within the End-User Premises, as described in Annex D.

Description	Non-Recurring Charge
Modification of service (BEUC)	Actual total cost value per modification (with a minimum of OMR 50)

- 3.7 A Damage Caused by End-User (DCEU) charge will be applied for all repairs done at an End-User Premises where such damage is caused by the End-User.

Description	Non-Recurring Charge
Damage Caused by End-User	OMR 50 per repair

4 Annex B_2 : Direct Connectivity To The Building Service

4.1 The Monthly Recurring Charge per building (single core) will be:

Description	Monthly Recurring Charge
DCTB Connection (single core)	OMR 260 per building

4.2 This Service shall be charged on a pro-rata basis for the first month.

4.3 Non-Recurring Charges payable per installation of End-User Connection are listed below:

Description	Non-Recurring Charge
Installation (DTCB)	Free of charge

4.4 Where Requesting Licensee cancels a Request prior to the installation date or prior to any actual installation, then the following will occur:

- (i) If the survey has already been completed, the cancellation charge shown below will be payable by Requesting Licensee to Oman Broadband; or
- (ii) if the survey has not occurred, there will be no cancellation charge payable.

Description	Non-Recurring Charge
Cancellation (DCTB)	OMR 50 per connection

4.5 A charge for modification of service (Modify Order) will be applied for any modification to Oman Broadband Fibre-Optic Infrastructure within the building Premises, as described in Annex D.

Description	Non-Recurring Charge
Modification of service (DCTB)	Actual total cost value per modification (with a minimum of OMR 100)

4.6 A DCEU Charge will be applied for all repairs done within the building Premises where such damage is caused by the End-User or Requesting Licensee.

Description	Non-Recurring Charge
Damage Caused by End-User	OMR 100 per repair

5 Annex B_3 : Co-location Service

Space and Power

- 5.1 Secure Cage Space is located in a secured area and comprises a mesh wall around Requesting Licensee's racks or cabinets. The Secure Cage Space is predefined, and the full cage size must be taken.
- 5.2 For a Secure Cage Space, power is included subject to a cap of 2kW. The prices beyond this cap of 2kW are set out in the Table below. As an example, for the avoidance of doubt, if Requesting Licensee requires an additional 3kWh of power, then the monthly recurring charge would be OMR 86 per m².

Power Requirements (kWh)	Monthly Recurring Charge (OMR per m ²)
$0 < x < 2$	95.5
$2 \leq x < 4$	105.5
$4 \leq x < 6$	112.5
$x \geq 6$	Requires feasibility study

- 5.3 The Non-Recurring Charge per Co-location Service will be:

Description	Non-Recurring Charge
Activation fee (Co-location)	Free of charge

- 5.4 Shared Co-location Space is located in a common area where Requesting Licensee's Co-located Equipment is hosted within its own racks or cabinets.
- 5.5 For a Shared Co-location Space, either indoor or outdoor, power is included subject to a cap of 1kW. The prices beyond the power cap of 1kW are set out in the Table below. As an example, for the avoidance of doubt, if Requesting Licensee requires 2kWh of power, then the monthly recurring charge would be OMR 125 per m².

Power Requirements (kWh)	Monthly Recurring Charge (OMR per m²)
$0 < x < 1$	174.5
$1 \leq x < 2$	213.5
$2 \leq x < 3$	248.0
$x \geq 3$	Requires feasibility study

5.6 This Service shall be charged on a pro-rata basis for the first month.

5.7 The pricing tiers above, based on power, for both caged and common colocation space, shall be reviewed should input power costs increase significantly eg in the event of partial of full removal of power subsidies.

Cable Termination

5.8 Cable Termination charge will be applied when Requesting Licensee terminates its own fibre strands in a cable at the Co-location Equipment in Oman Broadband's Data Centre, for the sole purpose of connecting to this Co-located Equipment.

Description	Recurring Charge
Fibre strands terminated into Oman Broadband Data Centre per cable (up to 48 strands)	OMR 800 per annum in advance
Fibre strands terminated into Oman Broadband Data Centre per cable (up to 244 strands)	OMR 1500 per annum in advance

5.9 The Non-Recurring Charge per Cable Termination Service will be:

Description	Non-Recurring Charge
Installation (Cable Termination)	Free of charge

6 Annex B_4 : Cross-Connect Service

6.1 The Recurring Charge per Cross-Connect Service will be:

Description	Recurring Charge
Cross-Connect with standard availability	OMR 2500 per annum in advance
Cross-Connect with high availability	OMR 3500 per annum in advance

6.2 The Non-Recurring Charge per Cross-Connect Service for installation of the cross-connect will be:

Description	Non-Recurring Charge
Installation (Cross-Connect)	OMR 1500

6.3 Requesting Licensee ordering Cross-Connect Service will be charged on a pro rata basis for the first year, and annually upfront for each consequent year.

7 Annex B_5 : Duct Access Service

- 7.1** Charges for the Duct Access service shall be customized and determined based on the results of feasibility studies, which will be conducted in accordance with Clause 7 of Annex D.
- 7.2** Charges for the service will be determined on a case-by-case basis as part of the negotiations for an Indefeasible Right of Use (IRU) based Service Agreement.
- 7.3** Charges will include Non-Recurring Charges to cover set-up costs, asset reservation costs, as well as Recurring Charges for costs related to operations and maintenance.
- 7.4** Recurring Charges will be invoiced annually in advance.

8 Termination Charges

- 8.1 Except where termination occurs due to a breach by Oman Broadband, early termination of any Service prior to the end of the minimum contract period as mentioned in Annex B will be subject to the following charge:

Description	Charge
Early Termination of Service (BEUC/DCTB/Co-location/Cross-Connect/Duct Access)	100% of remaining cost of minimum contract period