



Annex E – Pricing

THIRD DRAFT

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ii Revision History

The following is a brief summary of the most recent revisions to the document. Details of all revisions prior to these are held by the issuing department.

Revision No.	Date	Author	Scope / Remarks
1.01	12.01.2023	Paul France	Revised Draft incorporating TRA Comments
1.02	26.01.2023	Paul France	Data Centre Revision
1.03	23.02.2023	Paul France	Duct Access Added
1.04	26.03.2023	Paul France	Modified to First Draft
			New BEUC pricing following LRIC
1.04	18.04.2023	Paul France	Updated BEUC pricing from LRIC
			New LRIC pricing for Colocation (all types)
			Cross-Connect added
			Power price review
2.01	15.09.2023	Paul France	Modified to Second Draft
2.02	19.09.2023	Paul France	Updates to Second Draft
2.03	29.10.2025	Said Al Salami	Final (2 nd Draft RAIO)

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1 Purpose and Scope

- 1.1 This Annex presents the tariffs applicable to the Services described in Annex B of the Reference Access and Interconnection Offer.
- 1.2 The Parties agree to pay the following Charges where applicable in accordance with Clause 5 of the Main Body of the Agreement, and the Billing and Settlement requirements set out in Annex F.
- 1.3 The tariffs for all Services are in Omani Rial (OMR), unless specifically stated otherwise.
- 1.4 All tariffs are subject to the Minimum Contract Term as specified in Annex B for each Regulated Service.
- 1.5 If Oman Broadband incurs costs in addition to the Charges in this Annex, in providing the Regulated Services under this Agreement, Oman Broadband reserves the right to recover its costs in addition to the Charges below, and Requesting Licensee agrees to pay such costs. Such charges shall be agreed between the Parties, shall cover such costs as are reasonably incurred for the provision of such services, and shall be subject to feasibility. Additional tasks are understood as those tasks not covered by any of the billing concepts defined herein.
- 1.6 Additional Works may include but not limited to the following:
 - Custom Network Configurations
 - Infrastructure Adjustments
 - Temporary Connectivity Solutions
 - Additional Testing and Quality Assurance
 - Consultancy and Custom Solutions Complex Multi-Dwelling Unit (MDU) Connections
 - Relocation or Upgrades of Existing Connections
 - Coordination with Third Parties
 - Unplanned Repairs or Adjustments
 - Bespoke Reports or Audits

2 Definitions

2.1 See Definitions in Annex A of the Agreement.

3 Sub Annex B_1 : Basic End-User Connection Service

3.1 The Monthly Recurring Charge per End-User Connection will be:

Description	Monthly Recurring Charge
BEUC Residential	OMR 8.91 per connection
BEUC Business	OMR 9.35 per connection

3.2 This Service shall be charged on a pro-rata basis for the first month

3.3 Non-Recurring Charges payable per installation of End-User Connection are listed below:

Description	Non-Recurring Charge
Installation*	Free of charge
Installation (BEUC with ONT)	OMR 23 per connection

*This includes fibre cable extension from the served NAP to the CAP using 25mm conduit, provisioned by property owner/ Requesting Licensee after the boundary wall of End-User's Premises

3.4 The Non-Recurring Charge for Installation with ONT (Connect with ONT Service) does not include the cost of the ONT, which is to be supplied by Requesting Licensee.

3.5 Where Requesting Licensee cancels a Request prior to the installation date or prior to any actual installation, then the following will occur:

- (i) If the survey has already been completed and the End-User signature to start the work has been obtained, the charge for cancellation as shown below will be payable by Requesting Licensee to Oman Broadband; or
- (ii) if the survey has not occurred or prior to obtaining the End-User signature to start the work, there will be no cancellation charge payable.

Description	Non-Recurring Charge
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Cancellation (BEUC)	OMR 33 per connection
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- 3.6 A charge for modification of service (Modify Order) will be applied for any modification to Oman Broadband Fibre-Optic Infrastructure within the End-User Premises, as described in Annex D, section 3.1.

Description	Non-Recurring Charge
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Modification of service (BEUC)	Actual total cost value per modification (with a minimum of OMR 50)
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- 3.7 A Damage Caused by End-User (DCEU) charge will be applied for all repairs done at an End-User Premises where such damage is caused by the End-User.

Description	Non-Recurring Charge
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Damage Caused by End-User	<ul style="list-style-type: none"> • OMR 18 for repair of damaged patch-cord/fibre break • OMR 26 for repair of damaged CAP • OMR 83 for cable cut repair (up to a distance of 50 metres) • OMR 231 for cable cut repair (distance greater than 50 metres) • OMR 23 for the site visit for the repair
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- 3.8 A Fault Not Found (FNF) charge will be applied for any site visit conducted at the End-User Premises.

Description	Non-Recurring Charge
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Fault Not Found	OMR 23 for the site visit
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3.9 The following Volume Discounts may apply:

Active Subscribers Ratio (x)	Monthly Discount
$0\% \leq x < 16\%$	0%
$16\% \leq x < 21\%$	10%
$21\% \leq x < 26\%$	20%
$26\% \leq x < 31\%$	25%
$31\% \leq x < 36\%$	30%
$36\% \leq x < 41\%$	40%
$41\% \leq x \leq 100\%$	45%

Whereas:

Active Subscriber Ratio (x) = A/B measured at the end of each month as;

A = total Basic End-User Connections leased by the Requesting Licensee within the OBC declared homes passed; and

B = total number of declared homes passed

OBC will declare homes passed Ready for Service on the 1st of January each year.

For the purposes of the Active Subscriber Ratio, the 1st of January Ready for Service number (B) will apply from the 1st of April each year.

4 Sub Annex B_2 : Co-location Service

Space and Power

- 4.1 Secure Cage Space is located in a secured area and comprises a mesh wall around Requesting Licensee's racks or cabinets. The Secure Cage Space is predefined, and the full cage size must be taken.
- 4.2 Shared Co-location Space is located in a common area where Requesting Licensee's Co-located Equipment is hosted within its own racks or cabinets. For a Secure Cage Space and Shared Co- location Space, the Recurring Charges for the space will be as follows:
- i. From this RAIO Publication date to (12 months later):
Same structure as now (Based on power requirements)
 - ii. From (12 months later) onwards:
- 4.3 For a Secure Cage Space and Shared Co-location Space, the Recurring Charges for the space as follows:

Service	Charge
Secure Cage Space(Minimum 6sqm)*	31OMR/sqm/month
Shared Co-location Space(Minimum of 2 sqm) *	62 OMR/ sqm/month
Co-location in data center**	302 OMR/sqm/month

* Per order including margin space

** For the approved data center by TRA

4.4 The Non-Recurring Charge per Co-location Service will be:

Description	Non-Recurring Charge*
Activation fee (Co-location)	1,087

Service	Installation Charges*	Charge
Electrical Power - AC Power Charges (OMR/kWh)	1,394	0.040 (OMR/kWh)

* Minimum charges and shall depend on the actual number.

PUE (Power Utilization Efficiency) = 2.0

The above PUE shall be used in the calculation of power charges due to which the effective AC Power Charges shall be OMR 0.080 per kWh.

Service	Installation Charges*	Charge
UPS protected power - monthly charge (OMR/kVA)	1,394	24 (OMR/kVA)

* Minimum charges and shall depend on the actual number.

DC Power charges are not included in the above charges.

4.5 This Service shall be charged on a pro-rata basis for the first month

Cable Termination

- 4.6 Cable Termination charge will be applied when Requesting Licensee terminates its own fibre strands in a cable at the Co-location Equipment in Oman Broadband's Data Centre, for the sole purpose of connecting to this Co-located Equipment.

Description	Recurring Charge
Fibre strands terminated into Oman Broadband Data Centre per cable (up to 48 strands)	OMR 800 per annum in advance
Fibre strands terminated into Oman Broadband Data Centre per cable (up to 244 strands)	OMR 1500 per annum in advance

- 4.7 The Non-Recurring Charge per Cable Termination Service will be:

Description	Non-Recurring Charge
Installation (Cable Termination)	Free of charge

5 Sub Annex B_3 : Duct Access Service

- 5.1 Charges for the Duct Access service shall be customized and determined based on the results of feasibility studies, which will be conducted in accordance with Clause 7 of Annex D.
- 5.2 Charges for the service will be determined on a case-by-case basis as part of the negotiations for a lease based Service Agreement.
- 5.3 The Recurring Charges for the sub-Duct Access Service will include:

Description	Recurring Charge
Access to Manholes/Chambers	160 OMR/manhole/year
Subduct rental charges in soft areas	0.058 OMR/m/month
Subduct rental charges in hard areas	0.067 OMR/m/month

- 5.4 Recurring Charges shall be invoiced annually in advance.
- 5.5 The Non-Recurring Charges for the Duct Access Service and Access to manholes will include:

Category	Service	Charge*
Access to ducts	Survey	Transportation charge of OMR 1 per Km per team member; plus Man-hour charges as per Site Visit Charge (5.6)
	Installation	Hard area: OMR 18 per meter; Soft area: OMR 16 per meter
	Splicing charges	500
	Duct cleaning charges (per meter)	0.500
	Cable pulling charges (per meter)	0.620

	Rope charges (per meter)	0.400
	Rope pulling charges (per meter)	0.500
	Fiber testing charges (per fibre)	80
	Site preparation charges	Will be agreed with the Requesting Party after feasibility. The charge will be calculated as cost plus 16%.
Access to manholes	Cable recovery and retirement charges	Duct cleaning charges and cable pulling charges as per this table charged at the time of termination of Service.
	False alarm charges	38
	Survey charges	Transportation charge of OMR 1 per Km per team member; plus Man-hour charges as per Site Visit Charge (5.6)
	Installation charges	2,900
	Site preparation charges	Will be agreed with the Requesting Party after feasibility. The charge will be calculated as cost plus 16%.

*The charges under Installation charges, Splicing charges, Duct cleaning charges, Cable pulling, Rope charges, Rope pulling charges, Fiber testing and Cable recovery and retirement charges are ancillary charges.

5.6 Site Visit charge

Sunday to Thursday (07.30 – 15:30), except Public Holidays:

Item Description	OMR/ Hour
Technician	24
Engineer	44
Project Manager	49
Senior Manager	49
GM	79
VP	127

Sunday to Thursday after 15:30, full day on week-ends and Public Holidays:

Item Description	OMR/ Hour
Technician	29
Engineer	52
Project Manager	58
Senior Manager	58
GM	95
VP	152

- 5.7 The Clock includes the travel time to and from the location.
- 5.8 The hourly charges above will be multiplied by the number of hours and the Overhead factor to calculate the total charges. The overhead factor is 1.16 for Fixed.

6 Termination Charges

- 6.1 Except where termination occurs due to a breach by Oman Broadband, early termination of any Service prior to the end of the minimum contract period as mentioned in Annex B will be subject to the following charge:

Description	Charge
Early Termination of Service (BEUC/ /Co-location/ /SubDuct Access)	100% of remaining cost of minimum contract period

- 6.2 The Termination Charges defined herein are only applicable to the initial Minimum Contract Term for a Service. Once the initial Minimum Contract Term has expired, and the same has been renewed, no Termination Charges shall be applicable. The termination shall be subject to clauses set out in Main Agreement and Annex D.